



AKATI Sekurity supercharges its threat detection and response capabilities with the Stellar Cyber Open XDR Platform

AKATI Sekurity offers various security services to customers worldwide, rendering them a trusted partner and go-to resource for all things security. Frustrated with the wasted time and effort security analysts were spending creating threat detection rules for several different SIEM products, AKATI Sekurity sought a single platform which can deliver an out of the box standardised threat detection solution. Upon learning about stellar cyber and its product, AKATI Sekurity decided to utilise stellar cyber as their new security services platform. The results: improved analyst effectiveness and better threat detection for their customers. A win-win.





“When I saw the Stellar Cyber Open XDR Platform, I knew I was seeing something ahead of its time; no one was doing what Stellar Cyber was offering.”

– Krishna Rajagopal, CEO, AKATI Sekurity

BEFORE

Wasted Time

Analysts spent significant time building a library of threat detections for different products.

Manual

Threat identification relied on expert personnel skills and experience.

Learning Curve

Bringing new analysts aboard took a long time as it was difficult for them to learn how to use and manage the SIEM products they used to deliver services.

WITH STELLAR CYBER

Efficiency Gains

Since Stellar Cyber provides broad threat coverage out of the box, analysts no longer waste time writing threat detection rules.

Automation

From the ability to automatically hunt for threats or apply response actions, the automation in Stellar Cyber drives better customer satisfaction.

Intuitive

Stellar Cyber's ease of use means lesser experienced personnel can now participate in delivering services to customers faster.

“The detection in Stellar Cyber is top-notch. I had to have analysts create rules with other products but not Stellar Cyber. What we need is already in the platform.”



AKATI Sekurity is managed security services provider (MSSP) headquartered in Kuala Lumpur, Malaysia, with locations in Hong Kong, Singapore, and Sri Lanka. The 200-employee security services business works with organizations in the financial, healthcare, and manufacturing industries to deliver the highest quality customer experience possible. Over the years of appeasing customers' security needs, AKATI Sekurity is a trusted advisor when it comes to anything cybersecurity related.

The backbone of many of AKATI Sekurity services involves managing a SIEM product that customers had either already deployed or AKATI Sekurity deployed for the customer. In most cases, the primary product in use was a popular tool famous for its ability to deliver many different use cases so long as the users had experience writing code. Frustrated with the steep learning curve, high costs, and complexity of identifying threats, AKATI Sekurity sought to standardize on a platform that delivered comprehensive threat detections out of the box, eliminating the need for security analysts to devote significant time to this task.

"Before Stellar Cyber, my team spent far too much time writing threat detections and not enough time delivering value to the customer. I knew something needed to change, which turned out to be Stellar Cyber."

After meeting with Stellar Cyber to discuss their specific needs, Stellar Cyber delivered a comprehensive end-to-end demonstration of the power of the Stellar Cyber Open XDR platform. The case studies and live demonstrations of Stellar Cyber's Open XDR platform proved the solution:

- Delivered broad threat coverage out of the box
- Eliminated many automated processes and tasks
- Simple enough to use that anyone in the SOC could participate.



First, Stellar Cyber automatically normalized and enriched data from every sensor and security tool used by AKATI Sekurity upon ingestion into the platform. Then the AI and machine learning engines automatically evaluate and group related alerts and identify new threats based on abnormal user and asset behaviors, producing a prioritized list of incidents, with appropriate context, on the platform's intuitive dashboard. Based on the discussions and live demonstrations, AKATI Sekurity selected Stellar Cyber as the new hub of its security operation activities. Going forward, all new, AKATI Sekurity customers would be deployed on the Stellar Cyber Open XDR Platform, saving analysts significant time and effort.

Now, after more than a year on the Stellar Cyber platform, AKATI Sekurity is seeing benefits from the platform every day. Specifically, the "Open" nature of the platform enables AKATI Sekurity to bring on new customers confidently, knowing that integrating the customer's security products into the platform is a snap. In short, the AKATI Sekurity and Stellar Cyber partnership grow stronger with each passing day and will continue to do so in the future.