

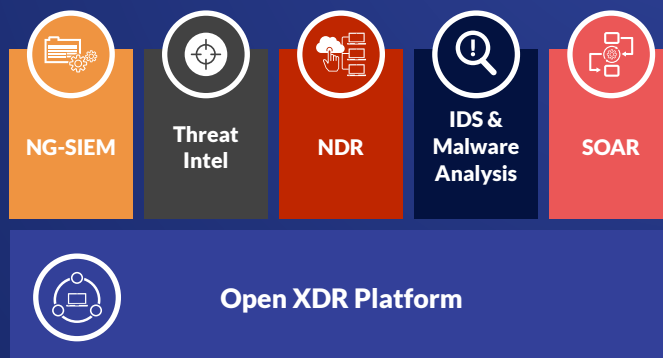
Stellar Cyber MSSP Partners Share their Stories

How Stellar Cyber Open XDR helped them evolve their businesses

Organizations looking to outsource all or part of their security needs to an MSSP have more choices now than ever. This level of competition means you, as an MSSP, must do all you can to differentiate your services, including ensuring your security tech stack enables you to deliver exceptional services as efficiently as possible.

The Stellar Cyber Open XDR Platform delivers NG-SIEM, NDR, Threat Intel, IDS & Malware Sandbox, and SOAR capabilities under a single license enabling you to offer differentiated services to customers without adding staff or resources.

Unlike other XDR “platforms,” the Stellar Cyber Open XDR Platform allows you to



deliver services more efficiently by working with security products your customers have already deployed, requiring no rip and replace. In addition, this “open” approach means your customer maintains control of their security stack, free to change any security control as they see fit, giving them the flexibility your competitors’ services do not.

Through our commitment to MSSPs, over the past year, we have grown our MSSP business by over 480%, helping many of the top 250 MSSPs reduce operating costs and broaden their security service offerings, standing out from their competition.

These are some of their stories.



Stellar Cyber Open XDR: Changing the Game

With Open XDR, onboarding customers is fast and efficient. Within minutes of onboarding a new customer, your team can ingest data from any of their IT, productivity, or security products into Stellar Cyber and immediately begin the threat detection process.

As Stellar Cyber identifies threats, the platform automatically generates the views your security analysts need to complete rapid investigation and initiate automated response actions right from Stellar Cyber.

With a natively multi-tenant architecture, Stellar Cyber ensures your customers' data remains segregated and secure at all times, enabling you to confidently grow your business

knowing you can easily comply with any privacy regulations you may encounter.

With Stellar Cyber Open XDR, you can:

- Grow MRR with new and differentiated security services
- Consolidate your security tech stack, improving ROI
- Quickly onboard new customers with hundreds of pre-built integrations
- Simplify and automate data analysis and incident correlation
- Reduce operational burden with security operations automation

"We wanted a comprehensive security platform that integrated all of the important tools and allowed us to integrate others to meet the needs of specific customers, that is Stellar Cyber."

DEEPTREE

"With threat intelligence built directly into Stellar Cyber, we have one less security tool to worry about. It saves costs and makes our analysts more efficient and responsive to threats that crop up every day."

HIGH WIRE NETWORKS

Easy to Use and Implement Platform Helps You Win More Often

If a security platform claims to offer advanced capabilities but is hard to use, it will not help you grow your business. Stellar Cyber works hard to develop a robust platform that remains

easy to use and deploy. As a result, we have continually improved our security capabilities while maintaining best-in-class implementation and ease of use.

"Stellar Cyber's ease-of-use and integrated suite of tools have enabled analysts to do threat hunting every hour, and we think they'll be able to do it every 15 minutes in the future. That's a huge difference."

SOLUTIONS GRANTED

"Stellar Cyber's Open XDR platform is the only security tool we've seen that is so easy to use that it lets us bring in new analysts and have them immediately impact our organization and our customers."

BRITE

Lowering the Cost of Offering Innovative Services

Stellar Cyber Open XDR drives increased efficiency across your security operations team. Stellar Cyber integrates all the data sources needed to deliver exceptional services as a unified service delivery platform for detection and response services.

Stellar Cyber Open XDR helps you deliver your security services affordably and efficiently to your customers. By consolidating disparate technologies into a service delivery platform, you can create a maximum number of service revenue streams from a minimum number of products and platforms.

“Stellar Cyber was the only platform we found that would deliver complete protection with the ability to adapt our services for specific customers.”

DEEPTREE

Turn SIEM from an Obstacle to an Advantage

For many MSSPs, SIEMs are difficult to configure and tune, require specialized training, and can be challenging to convert to business value. Stellar Cyber's Next-Gen SIEM capabilities require minimal human intervention, enabling fast querying and compliance reporting. The

Open XDR platform turns security data into high-fidelity security incidents. Combined with highly secure and cost-effective cloud storage, you can query the data lake without writing complex scripts.

“Stellar Cyber enables our analysts to be very efficient in identifying real threats. Traditional SIEM solutions do not provide the automatically fused context that Stellar Cyber does.”

CYFLARE

“Open XDR makes our analyst teams more efficient and continually improves our services daily. That's something we could never have done with our existing SIEM.”

SIRON

SIEM — A Necessary Yet Unpredictable Cost Center

Cyber security is a big data problem. As a result, cloud storage costs for MSSPs hosting SIEMs have to vary. Not with Stellar Cyber.

Stellar Cyber Open XDR's integrated Next Gen SIEM creates a cost-effective alternative to legacy and standalone Next-Gen SIEMs, built

for scale with advanced data management capabilities to help keep costs under control. MSSPs that leverage the Stellar Cyber Open XDR platform see a dramatic reduction in storage costs and enjoy real-time storage cost management from reduced unexpected spikes.

“Stellar Cyber's flexible storage options save us money on resources while making our analysts more efficient.”

CYFLARE

Stellar Cyber Investing in Your Success

The key to growing your business is to work with vendors invested in your success. From our founding, Stellar Cyber has dedicated itself to helping MSSPs grow their businesses by delivering products, training, and go-to-market support tailored for MSSPs. Our whole product

offering (technology, training, and support) gives MSSPs the ability to offer market-differentiated services confidently, knowing Stellar Cyber is there to help them resolve any issues that might arise. We are your partner from day one. When you succeed, we succeed.

“It took less than one business day for me to set it up to work as we wanted. With our previous system, it took over a week before I could figure out what I was doing.”

INSOC

UNIFY YOUR SECURITY OPERATIONS WITH STELLAR CYBER OPEN XDR

Simplify your security operations by eliminating siloed security tools and manual correlation in favor of the unified Stellar Cyber Open XDR Platform. With Stellar Cyber, you can replace swivel chair integration, detection, and response with a single pane of glass, delivering complete visibility and attack surface protection.

The competition between MSSPs is only going to get tougher. However, with Stellar Cyber as the center of your security offerings, you can maintain the competitive advantage you need to grow your business

