

Case Study: AdminisTEP LLC (formerly Legacy Consulting)

Introduction

This case study of AdminisTEP LLC (was Legacy Consulting) is based on a September 2014 survey of HC3 customers by TechValidate, a 3rd-party research service.



“HC3 allowed us to consolidate servers from old hardware to Scale, as well as roll out additional utility servers without additional hardware costs.”

Challenges

- Solved the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support business growth expectations or new business initiatives
 - To reduce operational costs

Company Profile

Company:
AdminisTEP LLC (was Legacy Consulting)

Company Size:
Small Business

Industry:
Health Care

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – Microsoft Hyper-V
 - Dell Servers / SAN
 - Home grown KVM
- Runs 10-24 Virtual Machines on HC3.
- 25-49% of their environment is virtualized.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: very differentiated
 - Ease of implementation: extremely differentiated
 - Reliability: extremely differentiated
 - Scalability: very differentiated
 - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: Jeff Vose, IT Vice President, AdminisTEP LLC (was Legacy Consulting)