

Amazing Facts

Introduction

This case study of Amazing Facts is based on an April 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.

Challenges

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - For Hypervisor Licensing Renewal

Company Profile

Company:
Amazing Facts

Company Size:
Medium Enterprise

Industry:
Computer Services

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – Microsoft Hyper-V
 - HP Servers / SAN
 - Simplivity
- Has 2 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: very differentiated
 - Reliability: very differentiated
 - Ease of implementation: very differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload not at all with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by up to 10% after deploying HC3.

Source: Dan Andries, Network Administrator, Amazing Facts