

Blue Harbor Resort & Spa

Introduction

This case study of Blue Harbor Resort & Spa is based on a September 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Not having to try and watch multiple manufacturers for hardware failures.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Improved scalability of Infrastructure
 - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To reduce operational costs

Company Profile

Company:
Blue Harbor Resort & Spa

Company Size:
Medium Enterprise

Industry:
Hospitality

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Hypervisor – Microsoft Hyper-V
 - Dell Servers / SAN
 - HP Servers / SAN
 - EMC
- Has 1 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: extremely differentiated
 - Reliability: very differentiated
 - Ease of implementation: very differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Single vendor support

Source: Chris Roberts, IT Director, Blue Harbor Resort & Spa