HC3 CASE STUDY

Bourland Soben

Introduction

This case study of Bourland Soben is based on a July 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "We feel more secure that our critical servers will remain available and not effect our patients' care."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

Realized the following operational challenges by deploying HC3:

- Enabled virtualization without complexity
- Reduced time spent managing Infrastructure
- Improved availability of critical workloads
- Improved scalability of Infrastructure
- Improved disaster recovery
- Solved single vendor support of Infrastructure

Purchased their HC3 system for the following reasons:

- For Infrastructure Refresh (replacing aging hardware)
- To support business growth expectations or new business initiatives

Company Profile

Company:
Bourland Soben

Company Size:
Small Business

Industry:
Health Care

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

Purchased HC3 over the following vendors:

- Hypervisor – Microsoft Hyper-V
- Dell Servers / SAN
- Nutanix
- Simplivity

Has 1 IT personnel responsible for infrastructure.

Runs Less than 10 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

Rated the following HC3 capabilities in terms of how differentiated they from the competition:

- Single vendor support: extremely differentiated
- Scalability: very differentiated
- Reliability: very differentiated
- Ease of implementation: extremely differentiated
- Ease of use: extremely differentiated

Sees the following as the biggest benefits of Scale Computing HC3:

- Ease of use
- Ease and speed of implementation
- High availability of Virtual Machines
- Reliability
- Scalability
- Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.

Source: Bryce Juber, IT Administrator, Bourland Soben

Version 2
www.version-2.com

Hong Kong
TEL : (852) 2893 8860
Email : sales@version-2.com.hk

Taiwan
TEL : (886) 02 7722 6899
Email : sales@version-2.com.tw

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