HC3 CASE STUDY

C Kenergy

Introduction

This case study of CKenergy is based on an April 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "This has made management and configuration of VM's vastly more efficient. The web browser KVM is just what we needed. And the speed with which we can create a new VM is part of what brought us to HC3."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Improved availability of critical workloads
  - Improved scalability of Infrastructure
  - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
  - To execute an infrastructure refresh (replacing aging hardware)
  - For Hypervisor Licensing Renewal
- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - Dell Servers / SAN
  - HP Servers / SAN
  - Nutanix

Company Profile

Company:
CKenergy

Company Size:
Medium Enterprise

Industry:
Energy & Utilities

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Has 3 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - Single vendor support: extremely differentiated
  - Scalability: extremely differentiated
  - Reliability: extremely differentiated
  - Ease of implementation: extremely differentiated
  - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - Scalability
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

Source: Justin Miles, IT Systems Analyst, CKenergy