Central Fulton School District

Introduction

This case study of Central Fulton School District is based on a July 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "It allowed us to update aging hardware and increase uptime/reliability because of the self-contained infrastructure. "

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

Solved the following operational challenges after deploying HC3:

- Enabled virtualization without the complexity
- Reduced time spent managing Infrastructure
- Improved availability of critical workloads
- Solved single vendor support of Infrastructure

Purchased their HC3 system for the following reasons:

- To execute an infrastructure refresh (replacing aging hardware)

Purchased HC3 over the following vendors:

- Hypervisor – Microsoft Hyper-V
- Dell Servers / SAN
- HP Servers / SAN

Organization Profile

Organization:
Central Fulton School District

Industry:
Educational Institution

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Has 1 IT personnel responsible for infrastructure.
- Runs 25-49 Virtual Machines on HC3.

Results

The surveyed organization achieved the following results with HC3:

Rated the following HC3 capabilities in terms of how they differentiated from the competition:

- Single vendor support: extremely differentiated
- Scalability: very differentiated
- Reliability: differentiated
- Ease of implementation: very differentiated
- Ease of use: extremely differentiated

Sees the following as the biggest benefits of Scale Computing HC3:

- Ease of use
- Ease and speed of implementation
- High availability of Virtual Machines
- Single vendor support

Reduced the time their IT staff spends managing infrastructure by up to 10% after deploying HC3.

Source: Jason Carbaugh, IT Director, Central Fulton School District