Case Study: City Of St Cloud

Introduction

This case study of City of St Cloud is based on a June 2015 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "The ease of deployment and upgrades allows us to focus our time on working on the servers as compared to the virtual environment the servers exist in. Not having to deal with multiple vendors when an issue does arise, allows us to focus in on the issues, rather than contact a vendor to determine if the issue is with their component, or another component."

Challenges

- Solved the following operational challenges by deploying HC3:
  - Reduced time spent managing Infrastructure
  - Improved scalability of Infrastructure
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - To support business growth expectations or new business initiatives
  - To reduce operational costs

Organization Profile

Organization:
City of St Cloud

Organization Size:
State & Local

Industry:
Government

Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
- Runs 10-24 Virtual Machines on HC3.
- > 75% of their environment is virtualized.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Ease of use: differentiated
  - Ease of implementation: very differentiated
  - Reliability: very differentiated
  - Scalability: very differentiated
  - Single vendor support: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - High availability of Virtual Machines
  - Reliability
  - Scalability
  - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by Up to 10% after deploying HC3.

Source: Andrew Neussendorfer, IT Professional, City of St Cloud