

Case Study: City Of West Chicago

Introduction

This case study of City Of West Chicago is based on a December 2014 survey of HC3 customers by TechValidate, a 3rd-party research service.

Challenges

- Solved the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Improved scalability of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - To reduce operational costs

Organization Profile

Organization:
City Of West Chicago

Organization Size:
State & Local

Industry:
Government

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - EMC
- Runs Less than 10 Virtual Machines on HC3.
- 50-74% of their environment is virtualized.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - ease of use: extremely differentiated
 - ease of implementation: extremely differentiated
 - reliability: extremely differentiated
 - scalability: extremely differentiated
 - single vendor support: differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload from 1-8 hours to less than 10 minutes (83-97% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3.

Source: Pete Zaikowski, IT Manager, City Of West Chicago