

Educational Institution

Introduction

This case study of a educational institution is based on an April 2020 survey of HC3 customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

 “HC3 has lowered the cost/increased the performance over our legacy Hypervisor/SAN architecture.”

Challenges

- Solved the following operational challenges after deploying HC3:
 - Improved scalability of Infrastructure
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - To execute an infrastructure refresh (replacing aging hardware)
 - For Hypervisor Licensing Renewal
 - To reduce operational costs
- Purchased HC3 over the following vendors:
 - Hypervisor – VMware

Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Industry:
Educational Institution

Use Case

- Has 3 IT personnel responsible for infrastructure.
- Runs 25-49 Virtual Machines on HC3.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: extremely differentiated
 - Reliability: extremely differentiated
 - Ease of implementation: very differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - High availability of Virtual Machines
 - Single vendor support

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: TechValidate survey of a Educational Institution