

Fort Vermilion School District #52

Introduction

This case study of Fort Vermilion School District #52 is based on a September 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.

“HC3 had a great impact during the transition. It handles power outages a lot better than the previous solution. Bottom line is that we do not have to do anything with Scale on a day to day basis.”

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

- Realized the following operational challenges by deploying HC3:
 - Reduced time spent managing Infrastructure
 - Improved disaster recovery
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To reduce operational costs

Organization Profile

Organization:
Fort Vermilion School District #52

Industry:
Educational Institution

Use Case

The key features and functionalities of HC3 that the surveyed organization uses:

- Purchased HC3 over the following vendors:
 - Hypervisor – Microsoft Hyper-V
 - Dell Servers / SAN
 - EMC
 - Simplivity
- Has 2 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

The surveyed organization achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: not differentiated
 - Scalability: differentiated
 - Reliability: differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - Scalability
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: Robert Barrett, IT Manager, Fort Vermilion School District #52